

Data Scientist

This job is based in Madrid, Spain. Outstanding candidates may be considered for a remote position. [APPLY BY EMAIL: Juanignacio.garcia@boopos.fund](mailto:Juanignacio.garcia@boopos.fund)

About Boopos

Founded in 2020 by a team of technology and finance professionals, Boopos provides flexible financing for digital companies with a focus on acquisition financing. We help to buy businesses by providing long-term revenue-based financing without personal guarantees. Our process is streamlined to provide loans in 7 days and revolves around our proprietary B0012 scoring model, with the goal of assessing revenue recurrence and visibility.

We are a small team but we want to make a big impact: small companies are hugely underserved financially, and typically have access only to very expensive, very short-term financing opportunities. Buying companies and being a small business owner is even less accessible to entrepreneurs, wannabe managers or small companies that want to grow their portfolio. 500,000 small businesses are put for sale every year in the US alone and we can change the game and make the space more accessible for everyone.

The infographic for Boopos is divided into several sections. At the top, the Boopos logo is displayed with the tagline 'Long-Term Revenue-based Lending'. The 'Our Product' section lists nine key features: unrestricted use of proceeds, long-term repayment (1-5 years), no dilution, big facility (up to 85% of purchase price), fully adapted variable payments, no upfront payments, no personal guarantees, flexible funding sources, and funding in less than 7 days. The 'Eligibility Criteria' section lists requirements such as \$100k annualized revenue, US or EU location, and e-commerce/SaaS focus. The 'Boopos vs. Alternatives' section includes a comparison table.

	boopos	Banks	VC's/Equity	Venture Debt
Dilution	No	No	Yes	Yes
Personal Guarantees	No	Often	No	No
Repayment Flexibility	Yes	No	Yes	No
Term	Long	Long & Short	Long	Long
Use of Funds	Unrestricted	Restricted	Restricted	Restricted
Time to Funding	7 days	60-180 days	60-180 days	30-60 days

About the Role

We're seeking Data Scientists to help evolve our scoring and risk analysis platform, building a robust set of tools to underwrite loans easily. Our goals are (a) detect very successful businesses (b) minimize risk factors (c) increase analysis throughput. What makes us win our market is our ability to analyse a large volume of opportunities in a small time frame, so evolving and optimizing our models are a core component of our business.

Working alongside the rest of the team (finance, technology, origination), you will help us in our mission to make small business loans readily available for those who need it.

About You

- Bachelor's degree in data, engineering or related fields
- Knowledge of pattern recognition & ML fundamentals
- Strong verbal, written, and organizational skills
- Strong command of English and ability to communicate in Spanish. German and other European languages are a plus