The campus is 20 km from 'La Défense', the largest European business district housing the headquarters of many multinational companies. These companies interact with HEC Paris both as partners and as potential recruiters.
The business environment has changed very rapidly in recent years and will continue to do so in the future. New paradigms, techniques and centers of power are emerging, and call for highly advanced knowledge in the field of management. This is precisely what we aim to offer in the Master in Management/Grande École Program at HEC Paris. At the same time, we expect our graduates to foresee these changes and be able to make a difference in this evolving world. This explains why HEC Paris seeks to attract the best students from all over the world into its Master’s Program. For more than a century now, academic excellence and selectivity have stood for the ‘Grande École spirit’ that HEC Paris has contributed to build.

The curriculum is divided into two phases: the first phase is an immersion into the foundations of business knowledge, while the second phase is dedicated to a specialization that you will choose according to your professional project, followed by an optional Certificate. Many specializations are offered not only on campus, but also through a large range of international programs.

The program immensely benefits from close ties with the business community: our numerous corporate partners actively participate in the recruiting events that we organize throughout the year, and are deeply involved in the curriculum [through direct participation in courses, training seminars, consultancy projects and conferences]. This strikes perfect balance within the program between theory and practice, which is the trademark of HEC Paris’ approach to management education.

We believe that one key asset HEC Paris offers, is our renowned and long-established tradition of welcoming international students. We succeed in providing such a strong international environment through our program content, its international exposure, the involvement of the business community, and the network of 50,000 alumni. The HEC campus is indeed an amazing living and learning environment, ideally located nearby Paris’ rich cultural and social life: living there with the brightest students is clearly a rewarding and enriching experience.

Joining HEC Paris’ Master in Management will make a profound difference to your life, allowing you to become part of a community dedicated to helping each of its members to succeed.

We look forward to welcoming you soon.
#1 BUSINESS SCHOOL IN EUROPE
(2013 Financial Times general ranking of European Business schools)

#5 BUSINESS SCHOOL WORLDWIDE
(2013 Times Higher Education - Alma Mater index of Fortune 500 CEO's)
HEC Paris is a leading business school in Europe, world renowned for the quality of its degrees, faculty and research. HEC Paris consistently achieves leading positions in numerous rankings and has been ranked #1 business school in Europe by the Financial Times 7 times over the last 8 years. In France, the school tops all rankings established by French magazines and newspapers.

**COMMIT TO EXCELLENCE**
Join an institution dedicated to selecting the highest potentials and guiding them all the way to professional success and personal thriving, thanks to a unique academic approach and an effective career roadmap.

**BECOME A LEADER**
Expand your leadership skills by interacting with the brightest students from all around the world, and learn how to grow your impact from both world class faculty and successful professionals.

**GO GLOBAL!**
Make the most of HEC’s international network of prestigious partners: enjoy the numerous Exchange and Double Degree opportunities with top institutions worldwide (MIT, Tsinghua...), or choose the CEMS Joint Degree and study in one of its 29 leading Business Schools.

**EXPERIENCE DIVERSITY EVERY DAY**
Interact with the 95 nationalities that live on campus and build your personal network on a global scale. Living on the HEC campus is a unique opportunity to create lifetime connections with the future leaders of tomorrow.

**MAKE IT TO THE TOP**
Our career department is here to help you define and achieve your professional goals, by providing you with the right tools, the right advice, and connecting you with recruiters throughout your studies.
BE PART OF
A GLOBAL COMMUNITY

A POWERFUL ALUMNI NETWORK TO EXPAND YOUR HORIZONS
Founded in 1883, the HEC Alumni Association is one of the largest in Europe with more than 50,000 members of 107 nationalities. It provides a platform for the exchange of experiences, ideas and information, facilitates entry into the professional world and accompanies career advancement. Services and events include career guidance, personal coaching, career fairs and seminars, monthly meetings with business leaders and an annual international management forum drawing together major senior business executives, experts and international business personalities.

In order to ensure HEC Paris’ international reputation and to maintain an active network, professional groups are organized in 78 countries of which the largest chapters are in Paris, New York, London, Shanghai and Hong-Kong.

A SOLID FOUNDATION TO SUPPORT GLOBAL AMBITIONS
Thanks to their 7,500 individual donors, their 46 partnerships with leading companies and their 19 professional chairs and centers, the HEC Foundation, a non-profit organization, contributes to the development policy of HEC Paris in the fields of research, financial assistance to students and campus institutions.

For instance, the HEC Foundation sponsors the visiting professors program and funds all HEC Paris merit based scholarships, especially designed for high potential international students.

NINETEEN CHAIRS AND CENTERS TO CONNECT RESEARCH WITH THE CORPORATE WORLD
Strongly backed by leading firms, they ensure that the content of our courses are both in line with the latest research and the needs of today’s recruiters.

50,000
ALUMNI OF
107 NATIONALITIES

1,000
EVENTS EACH YEAR
AROUND THE GLOBE

7,500
DONORS
MEET INSPIRING ALUMNI

In the business world:
- Jean-Paul Agon, CEO, L’Oréal
- Elsa Berry, Co-founder, Vendôme Global Partners, USA
- Alix Carmona, CFO, EADS, Germany
- Henri de Castries, Chairman and CEO, AXA
- Isabelle Guichot, President & CEO, Balenciaga
- Leo Lui, CEO, Hermès China
- Swaady Martin-Leke, Founder and CEO of Yswara, South Africa
- Jakub Miculka, Executive Director, Goldman Sachs, United Kingdom
- François-Henri Pinault, Chairman and CEO, Kering (Balenciaga, Gucci, Puma, Saint Laurent...)
- Baudouin Prot, CEO, BNP Paribas
- Deepak Rao, CEO, Heritage Investment, Hong Kong
- Kalpana Sankar, CEO, Hand in Hand India
- Pascal Soriot, CEO, AstraZeneca, UK
- Wayne Wang, Chairman and CEO, the CDP Group Ltd, China
- ...

In politics:
- Bertrand Badré, CFO, World Bank
- François Hollande, President of France
- Pascal Lamy, Former General Director, World Trade Organization WTO
- Abdoul Mbaye, Prime Minister of Senegal
- ...

#5

FACULTY IN EUROPE

(2013 European Financial Times ranking for research)

WORLD-CLASS FACULTY AND SUCCESSFUL PROFESSIONALS

PERMANENT FACULTY OF 110

WORLD-CLASS FACULTY

HEC Paris has 110 permanent professors, all of them holding PhDs from the world’s leading research universities such as Harvard, McGill, MIT, Princeton, Stanford, UCLA, Wharton, Yale, INSEAD... 65% are non-French and are of 29 different nationalities. Whilst teaching in the program, they also carry out research and work in, or act as, consultants for major firms. This ensures that they are constantly up-to-date with the latest managerial practices.

SUCCESSFUL PROFESSIONALS

In addition, there are 57 permanent affiliate professors, who are generally prominent members of the business community and have established a long-term relationship with HEC Paris. Moreover, the program also benefits from the close ties we have developed within the business community over the years, with corporate partners dedicating a great amount of their time on campus through courses, seminars, and consultancy projects, to help HEC students develop their practical skills.
RESEARCH, THE ESSENCE OF MANAGEMENT SCIENCE

HEC Paris’ faculty is dedicated to pushing the frontier of knowledge in their field of expertise by actively engaging in research, regular publications in top academic journals with an international audience and also through active participation in international academic conferences.

To promote the abundance and variety of HEC publications, the school has recently launched a dedicated website named Knowledge@HEC that gives everyone access to the research published by HEC professors.

Moreover, HEC Paris has specialized research units focusing on entrepreneurship (Entrepreneurship Center and Center for Digital Studies), International Matters (the Europe Institute) and other themes such as The Finance Club, The Alternative Management Observatory and The ‘Society and Organizations’ Research Center.

HONORIS CAUSA PROFESSORS

Each year, HEC Paris awards Honoris Causa professorship to prominent academics in France and abroad:

Professors
- Michael E. Porter (Harvard)
- Michael C. Jensen (Harvard)
- Jay O. Light (Harvard)
- Philip Kotler (Northwestern)
- Jim March (Stanford)
- Ikujiro Nonaka (Hitotsubashi)
- Theodore Zeldin (Oxford)
- ...

Nobel Prize winners
- Robert F. Engle (Economics, New York University)
- Pierre-Gilles de Gennes (Physics, Collège de France)
- Robert C. Merton (Economics, Harvard)
- Rajendra K. Pachaury (Peace)
- Oliver E. Williamson (Economic Sciences, Berkeley)
- Muhammad Yunus (Peace)
- Thomas J. Sargent (Economics, New York University)
- ...

SUCCESSFUL PROFESSIONALS
BUILD YOUR GLOBAL NETWORK AT HEC PARIS

Thanks to its tradition of excellence and high selectivity, HEC attracts the best students from all around the world: 41 nationalities are represented in the MiM alone, and 95 nationalities live on the HEC campus.

From Europe, Middle-East:
- All CEMS schools (Bocconi, University of St. Gallen, London School of Economics, Rotterdam School of Management...)
- American University of Beirut
- ETH Zurich
- Freie University Berlin
- Lomonosov Moscow State University
- Maastricht University
- MGIMO
- Universidad Politécnica de Madrid
- University of Cambridge
- University of Mannheim
- University of Oxford
- ...  
From the Americas:
- Columbia University
- Cornell University
- Harvard University
- McGill University
- Universidad de Los Andes
- Universidad Torcuato di Tella
- University of British Columbia
- University of California, Berkeley
- University of California, Los Angeles
- University of Pennsylvania, Wharton
- Yale University
- ...  
From Asia:
- IIT Ahmedabad, Delhi, Calcutta
- Fudan University
- Keio University
- National University of Singapore
- Peking University
- Shanghai Jiao Tong University
- Thammasat University
- Tsinghua University
- Zhejiang University
- ...  

41 NATIONALITIES*

AVERAGE AGE*:
23

MEDIAN GMAT SCORE*:
710

GET INSPIRED BY STUDENTS FROM ALL HORIZONS

The diversity of MiM students cohort is exceptional not only in terms of nationalities but also in terms of previous backgrounds and experience.

*MiM Class of 2014-2015
CONNECT
WITH THE BRIGHTEST

**MiM students: where do they come from?**

- **Europe**: 53%
- **Americas**: 26%
- **Asia, Oceania**: 3%
- **Middle East**: 6%
- **Africa**: 3%

**Academic backgrounds:**

- **Engineering**: 28%
- **Economics**: 22%
- **Humanities**: 22%
- **Business Administration, Management**: 19%
- **Sciences**: 6%
- **Other**: 3%
SPEED NETWORKING

1. Find an arrow, and face it facing someone you:
2. You will have 5 minutes allowing you to speed
    total of 5 people
3. You always move to the new person. When you
   the line, you simply continue on the other
The Grande École program uniquely balances the development of practical leadership and professional skills with the more theoretical requirements of a research paper (which is linked to a specialization). Students are trained to become decision-makers, while focusing on the academic specialization that they choose in light of their professional goals. With the diversity of courses and specializations available, students can develop expertise in several areas of business administration, shape their career plans and also prepare their entry into the business world through company internships. The program consists of:

- in M1: mandatory foundation courses in general management, electives and a managerial behavior seminar
- in M2: a specialization, an optional certificate and an in-depth research paper.

This unique program structure provides our students with both general knowledge in management and strong added value in the area of their choice, which will be key assets for their career. In fact, our graduates combine the rare ability to grasp the ‘global picture’ in all situations with the deep understanding that only experts can truly reach.

The nature of the specialization chosen in M2 determines the composition of the Master’s degree that students will be awarded (cf. p15)

Examples of specializations (M2)

For example, a specialization in marketing or finance will lead to the HEC Master in Management degree (MiM), whereas a specialization in Public Affairs will award the student the HEC Master in Management & Public Affairs degree (MPA, cf. p 15).

Students may also choose to go abroad in M2, either through a Double Degree, the CEMS Joint Degree, or through an academic exchange (cf. p 18).
Students are supported in their professional project with a 6-step career roadmap with efficient tools and resources:

- Workshops
- One-on-one coaching sessions
- Career events
- Mock interviews
- ...

Between M1 and M2, students have the opportunity to take a gap year. It is an excellent opportunity to try a particular field of activity, a time to define one’s career goals and to strengthen one’s résumé through internships.

MiM students do not need to speak French to enroll in the program as all core courses and most electives are offered in English. However, some knowledge of French can be useful to enjoy the full HEC experience, become professionally bilingual and optimize networking with French students and alumni. This is why HEC Paris offers French language classes free of charge to its international students, including a French Academy in January.

Students may also register for a two week French language course (TEF certificate – all levels) in August. This is an exceptional opportunity to learn French before joining the Campus.
EXAMPLES OF M2 SPECIALIZATIONS OFFERED IN THE MIM

On HEC Campus:

Full English tracks:
- Strategic Management
- International Finance (Double Degree options: Tsinghua and University of Wisconsin)
- Marketing
- International Business (Joint Degree CEMS or Master Exchange Program)
- Quantitative Economics and Finance (with Ecole Polytechnique)
- Managerial and Financial Economics (exchange opportunities with London School of Economics, Stockholm School of Economics and Luigi Bocconi)

Tracks requiring French proficiency:
- Accounting and Corporate Finance
- Entrepreneurship
- New Technology Management
- Project Management.

International Double Degrees in management:
- USA: Master of Science in Management Studies, MIT - Sloan School of Management, Cambridge
- Brazil: Mestrado Profissional em Gestão Internacional, Fundação Getulio Vargas, São Paulo
- Russia: Master in International Business, GSOM, St Petersburg
- India: Post Graduate Program in Management, The Indian Institute of Management, Ahmedabad
- China: Tsinghua SEM Master
- Japan: MBA, Keio Business School, Tokyo
- Europe: Master’s Degree in Management, ESADE (Spain), Universität St. Gallen (Switzerland), Università Bocconi (Italy), Technische Universität München (Germany).

OTHER MASTERS AVAILABLE WITHIN THE GRANDE ÉCOLE PROGRAM:
- Master in Management and Business Law (MBL): Double Degree with the University of Paris I - Panthéon-Sorbonne (in French)
- Master in Management and Public Affairs (MPA): Double Degrees with Georgetown, McCourt School of Public Policy (USA), Fletcher School, Tufts University (USA), The Freie Universität Berlin (Germany) (in German), or with MGIMO (Russia) (in English)
- Master in Management, Sustainability and Social Innovation [Double Degree options: Fundação Getulio Vargas and Norwegian School of Economics].
- ...

CERTIFICATES
- Energy & Finance
- Innovation Management in Aviation & Aerospace
- Leadership
- Luxury
- Social Business
- Digital Innovation for Business
- Digital Transformation
- Mergers & Acquisitions
- Advanced Management.
(cf. p 18 & 19)

CONSULTANCY PROJECTS AND LIVE CASE-STUDIES
Students have many opportunities to work with companies on real-life consultancy projects and ‘live cases’, for instance with EDF, L’Oréal Paris, Procter & Gamble, PwC, Roland Berger, TBWA, etc.

STUDY TRIPS
Students have many opportunities to go on study trips during their Master’s Program: in London (major in Finance), in Qatar (major in Strategic Management), in Brussels (major International Business), in emerging countries (Master in Management, Sustainability and Social Innovation), etc.
9 CERTIFICATES TO ENHANCE

Certificates are a set of interdisciplinary courses corresponding to approximately 100 contact hours as well as business projects and other types of field work related to a given sector.

ENERGY & FINANCE
Chaired by Deloitte and Société Générale
Investment decisions have become more and more complex with the discovery that most current forms of energy have a negative climatic impact. This reality requires corporations to deeply rethink their business models and governments to adopt visionary policies. The Energy & Finance Certificate is an exceptional opportunity for participants to confront the issues in this sector, and acquire the knowledge and analytical skills that will help them make informed decisions as important contributors to the current industrial revolution.

DIGITAL INNOVATION FOR BUSINESS
Chaired by Free, PriceMinister and Vente-privee.com
The Certificate provides HEC students with the opportunity to embrace e-business through an entrepreneurial approach. They will explore the various ways digital technologies enhance innovation through new business models, e-commerce, digital communication, collaborative marketing, funding of new ventures, etc.

DIGITAL TRANSFORMATION
Chaired by Axa
All large organizations deal with a major strategic issue: adapting and embracing the digital economy. The Digital Transformation certificate aims at giving HEC students the tools to take advantage of this huge career opportunity, training them to become tomorrow’s consultants and managers of the Digital Economy. This certificate will immerse students in the various aspects of digital transformation through lectures, testimonials from top managers from diverse companies, and several projects developed thanks to a close relationship with large leading companies, as well as the collaboration of key consulting companies.

LUXURY
Chaired by Kering (Gucci, Yves Saint Laurent, Alexander McQueen, Balenciaga, Stella McCartney, Sergio Rossi, Boucheron...)
The Luxury Certificate is a business oriented program, seeking to provide future managers with an in-depth understanding of the unique rules for the effective management of luxury brands and companies. In the context of modern conceptual and managerial confusion regarding the luxury market, participants will revisit the essence of luxury, and, through rigorous analysis, will assess its managerial challenges. The Luxury certificate will challenge the participants’ marketing knowledge by setting out the often paradoxical rules for success, such as «break the rules of marketing to build luxury brands» (Kapferer and Bastien 2009).
YOUR EXPERTISE

SOCIAL BUSINESS
Chairied by Danone, Schneider Electric and Renault
The aim of the Social Business Certificate is to train students in the innovative business approaches that reduce poverty by offering new economic models for both developed and developing countries, and investigating new methods of co-creation and distribution of wealth.

INNOVATION MANAGEMENT IN AVIATION & AEROSPACE
Chairied by Safran
The general objective of the course is to provide participants with a set of skills and instruments to manage firms in high technology sectors and to understand the industry dynamics in these sectors. To this end, the course introduces conceptual frameworks based on cutting-edge research in economics, strategy and technology management.

LEADERSHIP
Chairied by Pernod Ricard
The objectives of the Leadership Certificate is to help students find their leadership identity and test their skills across cultures under the ‘savoir-relier’ protocol. Students will challenge and experience strategic leadership from a Personal, Interpersonal, Organizational and Social perspective.

MERGERS & ACQUISITIONS
Positions in Mergers and Acquisitions are among the leading job opportunities for HEC graduates. The M&A certificate will bring students a multidisciplinary understanding of the sector (finance, strategy, legal, tax, HR...), which will help them make a difference in their career, as they will have both a clearer view of the ‘global picture’ behind financial operations and a deeper understanding of these financial operations.

ADVANCED MANAGEMENT
This certificate makes it possible for students to choose several advanced courses among the following electives:
- Communication, Culture and Leadership
- Country Risk Analysis: Emerging Asia
- Geopolitical Analysis
- Global Financial Services
- Intellectual Capital, Intangible Assets and Link With Sustainable Development
- International Financial Management
- Performing in Organizations
- Strategy and Sustainable Development
- Sustainable Procurement
A GATEWAY TO THE WORLD

The Master in Management offers numerous international opportunities such as international exchanges, Double Degree programs and joint-degree options in partnership with 106 prestigious partner institutions worldwide.

JOINT DEGREE WITHIN THE CEMS NETWORK (M2)
Co-founded in 1988 by HEC together with three other leading European Universities, CEMS is a unique, strategic alliance of academic institutions and global firms. Today it has grown to include 29 world-class academic institutions, 69 world-renowned multinational corporate partners and 4 social partners. CEMS focuses on a unique standard of excellence in management education and the label guarantees businesses recruiting throughout the world a standard of quality shared by the best Business Schools. CEMS also offers an outstanding level of cultural diversity. The 8,700 graduates of 85 nationalities hold positions at various management levels in a broad range of industry sectors across Europe and beyond.

DOUBLE DEGREE AGREEMENTS (M2)
HEC has established Double Degree agreements with top universities which offer an outstanding opportunity for our MiM students to enrich their management education or to explore other fields (public affairs, technology, etc).

EXCHANGES WITHIN THE PIM NETWORK (M2)
Co-founded in 1973 by HEC, New York University and London Business School, the PIM network (Partnership in International Management) is today an international consortium of more than 50 Business Schools and universities. Each member institution represents the highest degree of excellence in the fields of business administration and management. PIM facilitates the international exchange of students among its member institutions and encourages the development of joint ventures and cooperation among faculty members and researchers.

BILATERAL EXCHANGE NETWORK (M2)
In addition to CEMS and PIM, HEC Paris has developed a wide network with top institutions worldwide (America, Europe, Asia).
**AMERICAS**
- Georgetown University, Washington
- MIT - Sloan School of Management, Cambridge
- Fundação Getulio Vargas, São Paulo
- Universidad Adolfo Ibanez, Santiago

**EUROPE**
- ESADE, Barcelona
- IESE, Barcelona
- Freie Universität Berlin
- GSOM, St Petersburg
- MGIMO, Moscow
- Technische Universität München
- Universität St.Gallen
- Università Bocconi, Milan
- University of Minnesota - Carlson School of Management, Minneapolis

**ASIA**
- Indian Institute of Management, Ahmedabad
- Keio Business School, Tokyo
- Tsinghua University - School of Economics and Management, Beijing.

**EUROPE, MIDDLE EAST**
- University of Minnesota - Carlson School of Management, Minneapolis
- Huster University - College of Business Administration, Kowéi City
- Tel Aviv University
- The London School of Economics and Political Science*
- Stockholm School of Economics*

**ASIA, PACIFIC**
- Indian Institute of Management, Calcutta
- Keio University, Tokyo
- National University of Singapore
- The University of Sydney
- Tsinghua University School of Economics and Management, Beijing.

**AFRICA**
- University of Witwatersrand - Wits Business School, Johannesburg.

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* offered within the Managerial and Financial Economics specialization

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**DOUBLE DEGREES**
- Fudan University - School of Economics and Management, Shanghai
- Indian Institute of Management, Ahmedabad
- Keio Business School, Tokyo
- Tsinghua University - School of Economics and Management, Beijing.

**EUROPE**
- ESADE, Barcelona
- IESE, Barcelona
- Freie Universität Berlin
- GSOM, St Petersburg
- MGIMO, Moscow
- Technische Universität München
- Universität St.Gallen
- Università Bocconi, Milan
- University of Minnesota - Carlson School of Management, Minneapolis
- Huster University - College of Business Administration, Kowéi City
- Tel Aviv University
- The London School of Economics and Political Science*
- Stockholm School of Economics*

**ASIA**
- Indian Institute of Management, Ahmedabad
- Keio Business School, Tokyo
- Tsinghua University - School of Economics and Management, Beijing.

**EUROPE, MIDDLE EAST**
- University of Minnesota - Carlson School of Management, Minneapolis
- Huster University - College of Business Administration, Kowéi City
- Tel Aviv University
- The London School of Economics and Political Science*
- Stockholm School of Economics*

**ASIA, PACIFIC**
- Indian Institute of Management, Calcutta
- Keio University, Tokyo
- National University of Singapore
- The University of Sydney
- Tsinghua University School of Economics and Management, Beijing.

**AFRICA**
- University of Witwatersrand - Wits Business School, Johannesburg.

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* offered within the Managerial and Financial Economics specialization
98% found employment within 3 months\(^1\)

39% found a job outside their home country\(^1\)

Starting salary\(^1\): 52k€

(average annual salary outside France: €57,391)

THE CAREER DEPARTMENT AT YOUR SERVICE

Located at the heart of the school, the career department aims at providing the best possible placement and business opportunities to all of our students.

To do so, we have designed a 6-step career roadmap, which aims at helping our students explore their options, understand the job market and their personal priorities, and give them all the tools to achieve their goals.

On top of that, we also provide our students with up-to-date job & internship opportunities, and organize many events throughout the year: company presentations, seminars, conferences, round tables, mock interviews with recruiters, career fairs...

A few example of career events:

- Finance Career Fair (in October)
- Legal & Fiscal Career Fair (in October)
- Consulting Career Fair (in November)
- Alumni Career Fair (in January)
- General Career Fair: Carrefours HEC (in January)

Finally, we also connect our students with inspiring alumni, not only through a dedicated Alumni Fair in January, but also within the frame of a mentoring program.

BUILD YOUR CAREER

Whereas Financial services and consulting are the two main options chosen by HEC MiM graduates (between 60%-65% on average every year), the placement diversity is on the whole remarkable, with graduates starting their career in all kinds of sectors, from high tech to luxury, not to mention consumer goods, industry, etc. Numerous graduates found their own company or join a start up, and an even larger proportion of them choose to start their career in a global leading firm. Whatever their choice, success is in their futures, with 98% of HEC MiM graduates finding a job within 3 months, and 52 k€ as an average starting salary\(^2\).

THE WORLD IS YOURS

39% of HEC MiM graduates start their career outside their home country, with a very large diversity of destinations.

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\(^1\) Annual employment surveys, MiM 2013 graduates.

\(^2\) Because of the diversified variety of employment situations throughout the world, from mature economies to emerging countries, from finance/consultancy to NGO and public sector, there is a very large spectrum of starting salaries.
Both HEC and McKinsey share a common mission of building global leaders. We know we can find many talented individuals at HEC, among which some of our future partners. We offer them an international network providing unlimited opportunities to grow and make a difference as a leader.

Sandrine Devillard
(HEC 1993), Director, McKinsey & Company.

A great opportunity of being at HEC is that there are so many connections with companies.

Anniek Meijer
(HEC 2012), Consultant Corporate Finance, PwC Nederland.

### TOP RECRUITING COMPANIES

- A.T. Kearney
- Accuracy
- Bain & Company
- Barclays
- BearingPoint
- BNP Paribas
- Canal +
- Capgemini
- Carrefour
- Deloitte
- Deutsche Bank
- Eurogroup Consulting
- EY
- Goldman Sachs
- Google
- J.P. Morgan
- Kering
- KPMG
- L’Oreal
- LVMH
- Mc Kinsey & Company
- Morgan Stanley
- Oliver Wyman
- PwC
- Procter & Gamble
- Rocket Internet
- Roland Berger
- Rothschild
- Schlumberger Business Consulting
- Societe Generale
- The Boston Consulting Group
- Unibail Rodamco
- ...

### International students Post-Master in Management job location:

- **France**: 30%
- **United Kingdom**: 23%
- **Other EU Countries**: 25%
- **Asia**: 9%
- **Africa & Middle-East**: 4%
- **Americas**: 10%
- **Other EU Countries**: 9%

### Post-Master in Management job sectors:

- **Consulting**: 37%
- **Finance**: 23%
- **Health**: 1%
- **NGO**: 1%
- **Real Estate**: 2%
- **Advertising and Publishing**: 3%
- **Luxury**: 4%
- **Media / Leisure / Tourism**: 5%
- **Industry and Utilities**: 6%
- **Consumer Goods and Food**: 7%
- **High Technology**: 8%
- **Other**: 4%
THE CAMPUS: A PLACE TO LIVE AND LEARN

Located close to Paris (20 km) and Versailles, the HEC campus is one of the largest in Europe. It is also 20 km from ‘La Défense’, the largest European business districts housing the headquarters of many multinational companies. These companies interact with HEC Paris both as partners and as potential recruiters.

COMMUNITY LIFE

HEC Paris considers community life as one of the cornerstones of its education. It develops a sense of responsibility, boldness and an enterprising mind.

The ‘Campus Life Office’ allows all students to create their own association within one week. Since its creation in January 2014, it has already enabled the launch of the International Entrepreneurship Club and the Model UN Club, which complement the 130 clubs and associations on campus (sports, culture, professional activities, humanitarian aid, public affairs...). Students plan social events, sports tournaments, concerts and plays; they invite politicians and business VIPs to speak and debate on current affairs; they help people in need throughout the world; they welcome foreign students...

INTERNATIONAL SOCIETY

HEC IS is a student-run association aimed at bringing all students together through events such as the welcome week, ‘Discover France’ weekends and various on-campus activities.

HEC STUDENTS’ UNION

The union is run by a team of students who are elected annually. Its many responsibilities include welcoming incoming students, organizing concerts, theater productions and other social events such as the famous HEC Paris parties and the annual HEC Gala. It also publishes the campus magazine and coordinates the activities of the other clubs.

HEC PARIS SPORTS CLUBS AND COMPETITIONS

HEC Paris has excellent indoor and outdoor facilities on campus, including:
- a multipurpose gymnasium, an indoor mountain climbing wall, a weight training room and facilities for aerobics, fencing and martial arts
- 10,000 m² of outdoor fields including tennis courts, an athletics track and two rugby/football pitches.

The Sports Office is managed by a permanent staff of 25 qualified professionals and coaches who teach the various sports offered. Each sport has its own club, run by students in collaboration with the Sports Office. The HEC Paris teams compete with other universities in all sports, such as the Business School ’Coupe de France’ competition, the World Business School Rugby Tournament, and ‘Les Mercuriales’.
The Master in Management – Grande Ecole Program is accessible to all Universidad Politécnica de Madrid students who have completed their Bachelor, and are in their first year of Master at Universidad Politécnica de Madrid.

At HEC Paris, UPM students follow the two phases of the Master in Management program, which enable them to acquire both an excellent grounding in general management (1st phase) and expertise in a specific field (2nd phase, with specializations offered in Finance, Strategic Management, Marketing, Economics...).

We firmly believe this combination is the key success factor in training future leaders and making a lasting impact on the careers of our students.

HOW TO APPLY?

- Before starting your application, please contact the International Office of your home university and apply for pre-selection
- Once you have been declared eligible by your home university you must fill in an online application on https://admissions.hec.fr/en:
  1. Create your account
  2. Select the “MiM/GE - Master in Management Grande Ecole” program, then select “Only HEC academic partners pre-selected applicants”
  3. Click the “Accept cursus conditions” and select your home university in the drop down menu
  4. Complete the 5 parts of the application and submit.

SUPPORTING DOCUMENTS TO BE UP-LOADED

- Transcripts
- Certificate of enrolment
- CV (Résumé)
- Proof of identity
- 2 online recommendations from Professors. A third may be added by a professional

As a student from a key partner institution, you are exempted from any application fee, from providing an English language test (TOEFL, TOEIC, IELTS) and any Management proficiency test (Tage-Mage, GMAT, GRE).

ADMISSION CALENDAR

- Application deadline: April 15, 2015
- Interviews: beginning of May
- Admissions results: June 4, 2015.

FEES AND LIVING COSTS

Tuition:
- European Union students: €26,000
- Non-European Union students: €36,000

Living Costs:
Approximately €1,000/month in 2014), covering housing, food, compulsory insurances (health and civil liability), sports and leisure.
FUNDING YOUR STUDIES

The French Ministry of Foreign and European Affairs allocates a large number of grants to international students. Use Campus France - Grants Search Engine. [www.campusfrance.org/fria/bourse](http://www.campusfrance.org/fria/bourse)

The French Government Eiffel Scholarship is open exclusively to Autumn candidates, as the application deadline for this scholarship is fixed to the beginning of January. [www.campusfrance.org/en/eiffel](http://www.campusfrance.org/en/eiffel)

The Merit based Scholarship may be offered to high potential MiM students.

Student loans: we encourage international students to apply for student loans in their home country as French banks generally require a guarantor living in France.

Internship: the internship period is usually paid and thereby provides students with extra financial resources.