MASTER IN MANAGEMENT

Zoey Crabb
Recruitment Manager

Javier Ruiz de Galarreta Lopez
Alumni
WHAT IS HEC PARIS?

Established in 1881

SUMMER SCHOOL PROGRAMS

PhD PROGRAMS
A TOP-RANKED BUSINESS SCHOOL

#1 EUROPE BUSINESS SCHOOL
FINANCIAL TIMES 2020 RANKING

#1 WORLDWIDE
MSC INTERNATIONAL FINANCE
FINANCIAL TIMES 2021 RANKING

#2 WORLDWIDE
MASTER IN MANAGEMENT
FINANCIAL TIMES 2021 RANKING

4,500 Students in degree programs

64% International Students

130 International Partners

150 Nationalities

44 Corporate Partners

68,000 Alumni

138 Full time Professors
### HEC PARIS TEACHING PHILOSOPHY

#### High quality standards
- **More** class hours: > 350 h
- **Small class sizes**: < 50 students
- **Always a main instructor**: no TA

#### Perfect balance between theory & practice
- 50% Research Faculty
- 50% Practitioners
- **Real-life case-studies**
- **Company projects**

#### Inspiring environment
- **Personal development program**
- **Networking events**
- **Strong campus social life**
MASTER IN MANAGEMENT
CLASS PROFILE

MIM student background

- Business, Management: 35%
- Engineering: 30%
- Economics: 15%
- Social Sciences/Humanities: 15%
- Sciences: 3%
- Other: 2%

Former University Location of MIM students

- Europe: 70%
- Asia/Oceania: 16%
- Americas: 8%
- Africa: 5%
- Middle East: 1%
MASTER IN MANAGEMENT

PROGRAM STRUCTURE | YEAR 1

GENERALIST PHASE

- CORE COURSES
- ELECTIVE COURSES
- FACT PROJECTS | CONSULTING PROJECTS | LIVE CASE STUDIES | CONFERENCES

SPECIALIZATION PHASE

- OPTIONAL GAP YEAR
- SPECIALIZATION IN MANAGEMENT (OR OTHER FIELDS)
- OPTIONAL CERTIFICATE

CAREER ROADMAP | JOB MARKET WORKSHOPS | CAREER FAIRS | MEETINGS WITH ALUMNI | NETWORKING EVENTS

M1: GRASP A GLOBAL PICTURE AND DEVELOP YOUR LEADERSHIP SKILLS

CORE COURSES IN MANAGEMENT

- Business Performance Management
- Company Law
- Contract Law
- Corporate Finance
- Financial Accounting
- Financial Economics
- Financial Markets
- Leading Organizations
- Marketing
- Methods of Cost Analysis
- Operations and Supply Chain Management
- Statistics
- Strategy
- Language courses (including a compulsory French course in the first semester of M1).

+ One of the following courses:
  - Corporate Tax Management
  - Digital Management
  - Ethics and Sustainability
  - Financial Accounting 2
  - Innovation and Entrepreneurship
  - Data Modeling Using Spreadsheets.

EXAMPLES OF ELECTIVE COURSES

Business:

- Credit Rating
- Inside Venture Capital
- International Banking
- Merger and Acquisition
- Project Finance
- International Marketing
- Introduction to Fashion Management
- Sports Marketing

Digital Strategy:

- Business Strategy from the Digital Age
- Cyborg Thinking: Questioning Digital Transformation...

International Affairs:

- Introduction to Geopolitics
- Recent Economic and Social Developments in Latin America
- Geopolitics of the Arctic
- Understanding the Middle East: Economic and Strategic Fundamentals...

Social Innovation:

- Leading Change: Winning Hearts and Minds
- Technologies, Climate Change and Future of Energy...
M2: CHOOSE YOUR SPECIALIZATION AND DEEPEN YOUR EXPERTISE

SPECIALIZATIONS IN MANAGEMENT

Examples of on-campus specializations:
- Strategic Management
- International Finance
- Marketing
- Economics - Paris Saclay Master in Economics (joint program with Ecole Polytechnique, ENSAE, ENS Cochon and Paris Sud University)
- Managerial and Financial Economics
- Corporate Financial Management
- Entrepreneurship
- Digital Business.

International double degrees with:
- Fundação Getulio Vargas, EAESP, São Paulo [Brazil]
- Tsinghua University [China]
- HKUST Business School [Hong Kong, China]
- Technische Universität München (Germany)
- The Indian Institute of Management, Ahmedabad (India)
- Università Bocconi [Italy]
- Keio Business School and Keio University [Japan]
- GSOM [Russia]
- National University of Singapore
- NUS Business School [Singapore]
- ESADE [Spain]
- Universität St. Gallen [Switzerland]
- MIT - Sloan School of Management, MBB [USA]
- Berkeley, Haas Business School, MFE [USA]
- Yale School of Management [USA].

ACCESS TO OTHER FIELDS:

Specializations in business law with:
- Georgetown Law [USA]
- University of Paris I - Panthéon-Sorbonne [taught in French]

Specializations in public affairs with:
- Georgetown, McCourt School of Public Policy [USA]
- Freie Universität Berlin, OSi, [Germany] [taught in German]
- MSIMO [Russia]
- Sciences Po Paris

Other specializations:
- Master in Management, Sustainability and Social Innovation
- Master in Management, Médias, Arts et Création [taught in French],...
CAREER PATHS

99% Graduates employed within 3 months
40% Graduates work outside their home country
€66,000 Average starting salary
€107,000 Average salary after 3 years
5 Job fairs on Campus
8% Launched their own company

Post-MIM jobs by sector

- Consulting: 35%
- Financial Services: 26%
- Technology: 13%
- Government & Non Profit: 5%
- Retail (incl. Luxury): 4%
- Other: 17%

Employment by region

- France: 30%
- America: 11%
- Asia/Pacific: 16%
- United Kingdom: 2%
- Other European countries: 35%
- Middle East: 3%
- Africa: 2%

Other: 8%
**CERTIFICATES**

HEC Paris Certificates are integrative courses that offer over 100 contact hours on real business projects and field work. Top experts from the professional world are deeply involved in shaping and managing the program, providing you with a deeper insight into how successful businesses are run.

<table>
<thead>
<tr>
<th>Data for Management</th>
<th>Digital Transformation</th>
<th>Energy &amp; Finance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Entrepreneurship</td>
<td>Influential Luxury</td>
<td>Mergers &amp; Acquisitions</td>
</tr>
<tr>
<td>Climate &amp; Business</td>
<td>Engagement &amp; Commitment towards society</td>
<td>Inclusive and Social Business</td>
</tr>
</tbody>
</table>
CAMPUS & STUDENT LIFE
CAMPUS & STUDENT LIFE

HEC PARIS CAMPUS

- Located between Paris & Versailles
- 340-acre wooded Campus

STUDENT LIFE

- 130+ Students Associations (Cultural, Humanitarian, Professional …)
- Restaurants, Sports fields, Language Resource Center, …
- On Campus Accommodation
HOW TO APPLY
Academic Excellence

Internships or Extra-Curricular Activities

Cross-Cultural Sensitivity

Strong motivation
APPLICATION PROCESS

1. Online application
2. Admissibility
3. Interviews
4. Admission

Supporting Documents

- Degree certificates or current enrollment certificate
- All official academic transcripts with GPA
- One-page Resume (CV)
- 2 online letters of recommendation
- Essay questions
Start your application **now**; submit when you’re **ready**.

- Not on a rolling basis
- The application is automatically transferred to the next round until you submit it
- Apply when your application is the **strongest**

<table>
<thead>
<tr>
<th>ROUND</th>
<th>Application Deadline</th>
<th>Admissibility</th>
<th>Admission</th>
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</thead>
<tbody>
<tr>
<td>ROUND 1</td>
<td>October 18, 2022 at 12pm</td>
<td>November 17, 2022</td>
<td>December 6, 2022</td>
</tr>
<tr>
<td>ROUND 2</td>
<td>January 4, 2023 at 12pm</td>
<td>February 10, 2023</td>
<td>February 28, 2023</td>
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<tr>
<td>ROUND 3</td>
<td>March 1, 2023 at 12pm</td>
<td>April 5, 2023</td>
<td>April 24, 2023</td>
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<tr>
<td>ROUND 4</td>
<td>April 19, 2023 at 12pm</td>
<td>May 17, 2023</td>
<td>June 2, 2023</td>
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## TUITION FEES & LIVING EXPENSES

<table>
<thead>
<tr>
<th>TUITION FEE SCHEDULE</th>
<th>ACADEMIC FEES</th>
<th>STUDENT SERVICE FEES</th>
<th>ADMINISTRATIVE FEES</th>
<th>TOTAL TUITION FEES</th>
</tr>
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<tbody>
<tr>
<td>M1 (2023/2024)</td>
<td>€ 21,900</td>
<td>€ 1,800</td>
<td>€ 950</td>
<td>€ 24,650</td>
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<tr>
<td>M2 or Optional Gap Year (2024/2025)</td>
<td>€ 21,900</td>
<td>€ 1,800</td>
<td>€ 950</td>
<td>€ 24,650</td>
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<tr>
<td>M2 post Optional Gap Year (2025/2026)</td>
<td>€ 1,850</td>
<td>€ 950</td>
<td></td>
<td>€ 2,750</td>
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</tbody>
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**Living Costs**: Approximately €1400/month in 2022, covering housing, food, compulsory insurances (health and civil liability), sports and leisure.
HEC PARIS SCHOLARSHIPS

The Excellence scholarship

Merit-based

› **Eligibility:** All candidates with a non-French diploma (bachelor’s or master’s degree) admitted to one of our master’s programs.

› **Process:** All admitted candidates are automatically considered for the HEC Excellence scholarship. No additional document is required.

› **Deadline:** Results from this scholarship are announced by email within 2 weeks after your admission and before the confirmation deadline.

› **Amount:** 3 000€ to 12 000€ (up to 15 000€ for the WHP)

The Women’s High Potential scholarship
AVENIR SCHOLARSHIP

Avenir – Excellence Scholarship in collaboration with the French Embassy in Spain

» Eligibility: all Spanish and French-Spanish students applying to our Master in Management.

» Process: students need to apply via Campus France

» Fund: worth €5,000. Scholarships are deducted from tuition fees.

» Publication of results: Results from this scholarship are announced by email within a week after your admission and before the confirmation deadline.
EQUAL OPPORTUNITY SCHOLARSHIP

This section is available for students who would like to apply for an HEC Paris need-based scholarship. HEC Paris adheres to a need-blind admission process, which means that this section will only be considered after admission results are published. Upon admission and if you have completed this section, you will be considered for all need-based scholarships for which you are eligible.

› Non-French nationals
› All programs
› **Process**: need-based scholarship section on your applicant portal
› **Deadline**: 1 week after admissibility results
› Results will be published after admission results
admissionsmasters@hec.fr